

Introduction of AWL, Inc.

WE ARE AWL



AWL is a market leader in AI and Deep Learning-based video analytics. International Team with professionals from more than 17 countries. AWL Solutions provide actionable insights and intelligence for AI Industries.



AI
+
OWL

Company Name	AWL, Inc. (Hokkaido University-Certified Venture Company)
Founded	June 2016
President	Muneharu Kitade
Senior Technical Advisor	Hidenori Kawamura (Professor, Hokkaido University)
Shareholders	Management team, SATUDORA HOLDINGS CO.,LTD. (Listed on the First Section of the Tokyo Stock Market), etc.
Capital	239,750,000 yen (Consolidated)
Employee (Consolidated)	84 persons (As of July 31, 2020)
Address	Tokyo Head office Shin-Tokyo Building 4F 434, 3-3-1 Marunouchi, Chiyoda-ku, Tokyo 100-0005 Sapporo Head Office 4-1-20 Kita 8-Jo Higashi, Higashi-ku, Sapporo City, Hokkaido, 060-0908 Japan Development site < AI HOKKAIDO LAB > Hokudai Business Spring 105, Kita 21-jo, Nishi 12-chome 2, Kita-ku, Sapporo, Hokkaido 001-002 R&D subsidiary <Hanoi, Vietnam (AWL Vietnam Co., Ltd)>



SOLUTION DEVELOPMENT BY GLOBAL TEAM



VIETNAM R&D subsidiary



TOKYO Head Office



Experienced engineering specialists

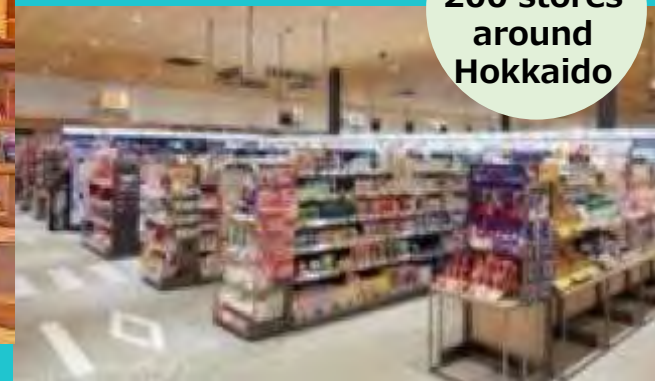
AI HOKKAIDO LAB
Hokkaido University-
certified startup
PoC / Dev.

SAPPORO

Head Office
Corporate R&D Worldwide & PoC



Approx.
200 stores
around
Hokkaido



Collect data & demonstration dev.
at "SATUDORA" drugstores.

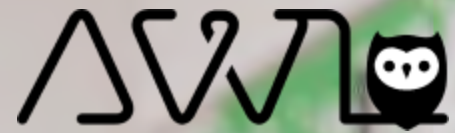
INDIA R&D



Invited Dr. Banerjee of Indian
Institute of Technology Bombay as
an Engineering Adviser



Founded with AI professor of
Hokkaido University



WE ARE AWL

JOIN US, WE CREATE THE FUTURE

ともに、未来を築こう!

私たちは、これまでにない方法で「RETAIL×AI」の業界全体に革命をもたらそうとしています。

AIビジネスの精鋭たちとともに未来を創っていきませんか？

We're just getting started.

Join us as we expand and scale

一緒に新しい世界を創っていこう。

GLOBE



AWL



GLOB AWL





AI CAMERA SOLUTIONS

AI camera solutions enabled by adding video management in Cloud and various AI features to existing security cameras.

AWLBOX



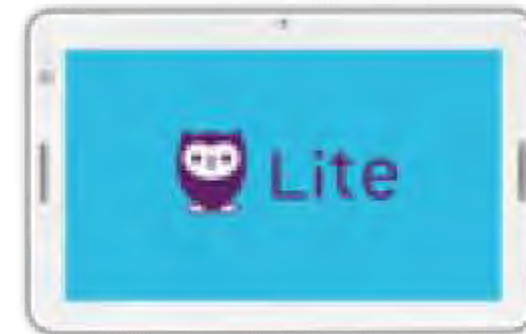
Quick connect with existing cameras

AWLBOX mini



Crowd status analysis with maximum three cameras

AWL Lite



COVID-19 solutions / Store status analysis

AI fever screening



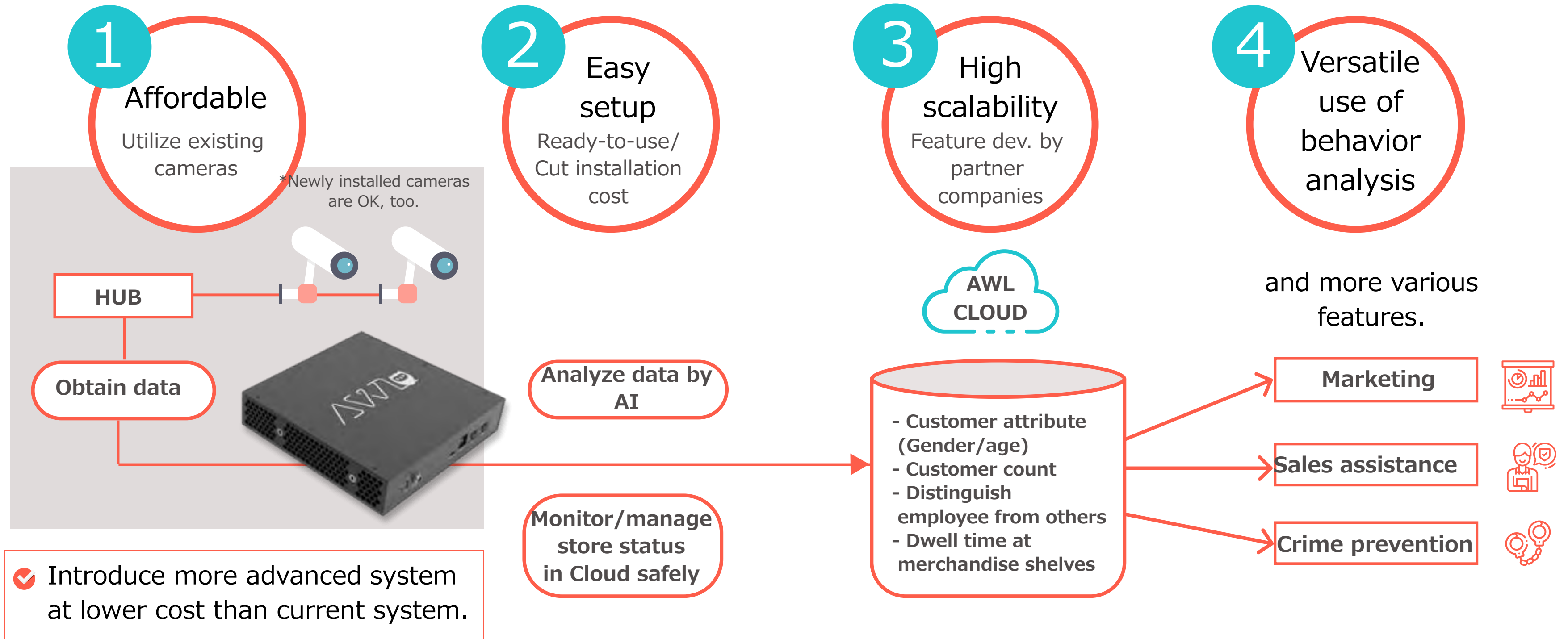
Contactless / face recognition / Crowd control



AWLBOX

Advanced solutions for chain stores

Turn existing security cameras into AI-enabled, optimize store operation



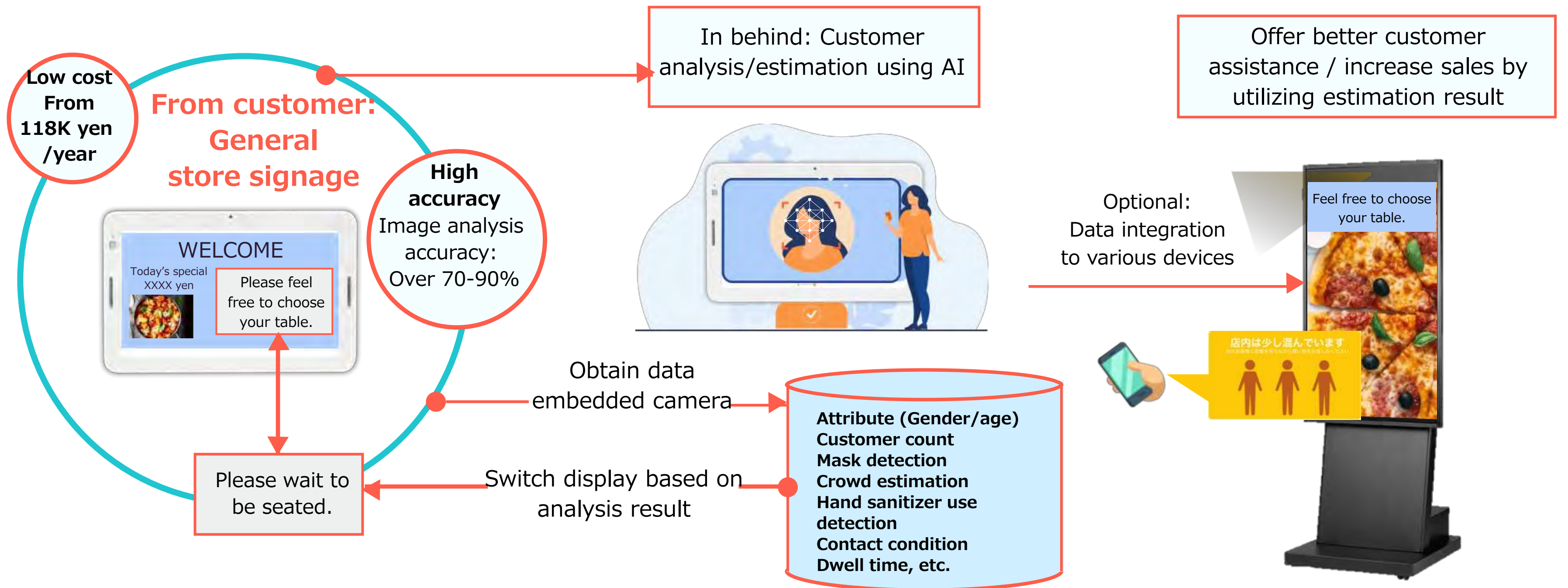


AWL Lite's Solutions

Pre-installed in signage terminal with camera*

AWL Lite: Ready to use just to plug in

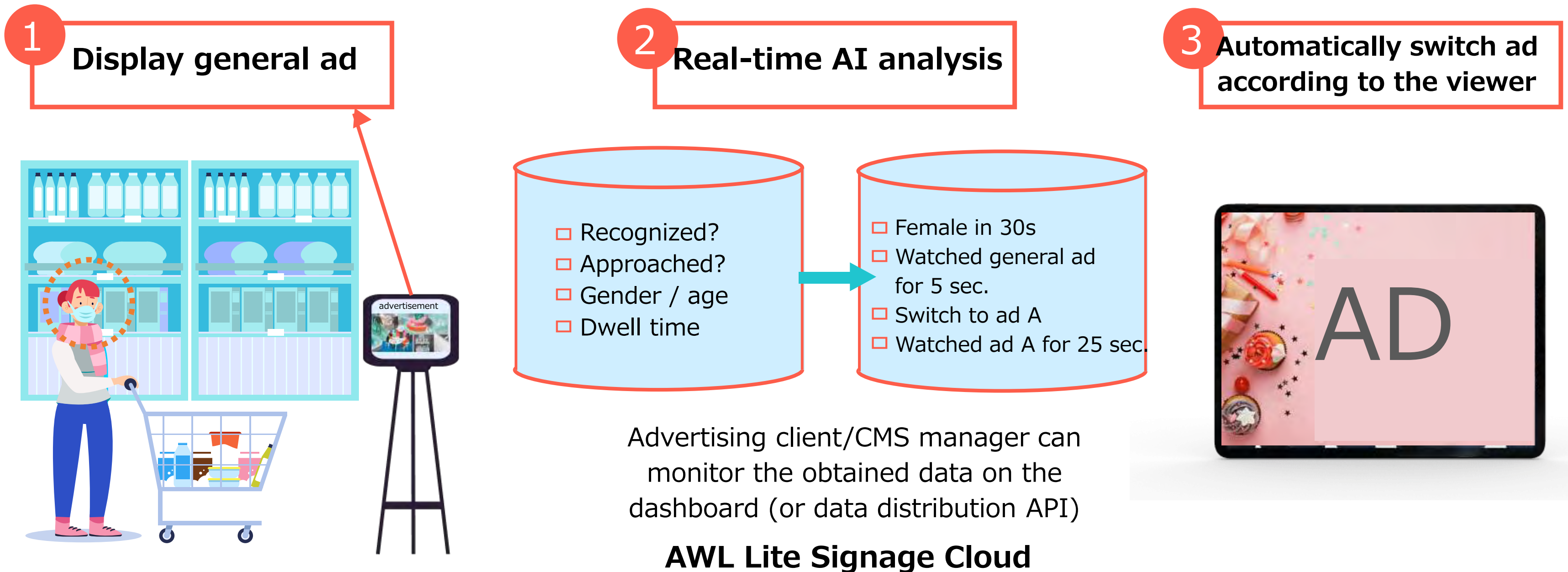
Unlimited possibilities e.g. linkage with large size signage





AWL Lite Use Case: Signage Ad Optimization / Viewer analysis

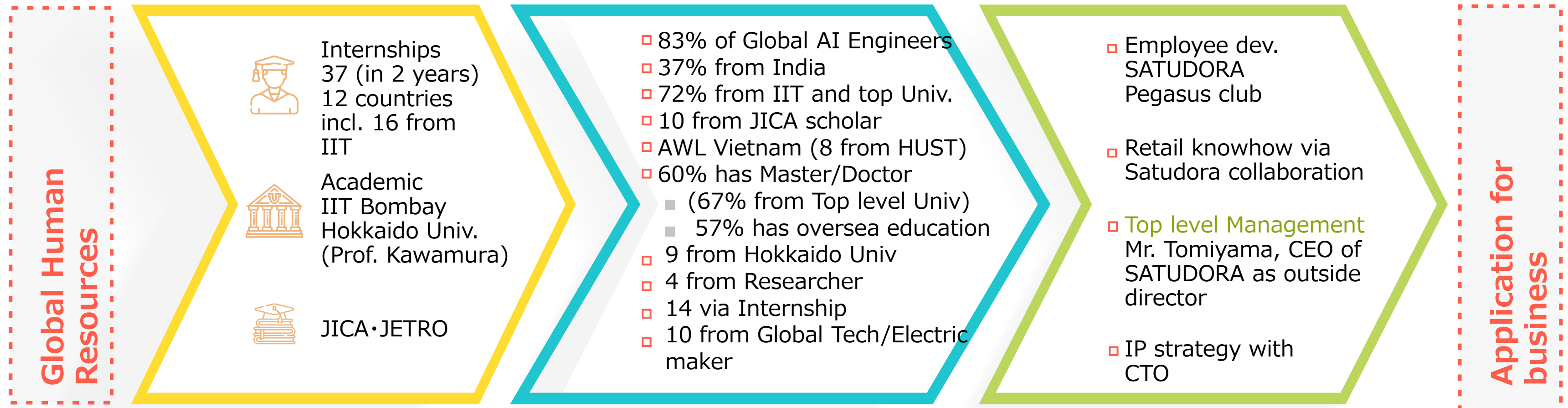
Automatically optimize interactive ad interlocking with CMS through real-time customer (viewer) information analysis





AWL's HR Strategy

- Academic-industrial alliance & Hiring Top AI Engineers. - Cutting-edge AI Company in Japan
- Diversity and International environment, English as Common Corporate Language
 - Attractive unique international workplace for talents all over the world
- Employee development to accelerate tech. and biz-dev, social implementation
 - REAL AI with SATUDORA.





Young and Energetic team of enthusiastic professionals





AWL HR Strategy / Careers

Mission

CREATING THE FUTURE of RETAIL
"RETAIL x AI": We are the startup
trying to bring about a revolution in
the entire retail industry in an
unprecedented way.

Strategy

Bring Together Best & Brightest
across the World AI business elites
from all over the world gather,
strive to create value Diverse
members who have strong interest
in cutting-edge technologies such
as AI are here to develop state-of-
the-art technology.

The BEST recruitment

Super global recruitment- Recruit
young talents from top schools in
JPN/overseas in various approach,
gained industry-ready recruits both
from JPN/overseas.



The BEST growth opportunity

Challenge in AI frontline
Assign to the cutting-edge
project, self management &
support, share knowledge among
members.

The BEST HR system

Global support system
Individual career support,
flexible workstyle, full
support in English.

"Love" & respect to human capital

Diversity & Inclusion-
A corporate culture that versatile and
diverse human capital from around the
world recognize differences of each
other and utilize each other.



WE CREATE THE FUTURE
ともに、未来を築こう！

GLOBAL **AWL** ACTION 2021



Contact us!!!

Thru AWL website

<https://awl.co.jp/contact/>

Contact us!!!

And we will contact you.
#It would be nice if you are ready
with your CV/Resume

Interviews?

After shortlisted, you will get interviews.
3 rounds, and 2nd would be a technical
round.

Any questions?

Happy to answer!! **THANK YOU !**